## Why Going PPO Saves You Money

## When it comes to pearly whites, everyone wants to save a little green. With the Delta Dental PPO<sup>SM</sup> network, you'll get quality dental care at a fair price – here's why.

When dentists join Delta Dental's PPO network, they agree to accept established fees for services. On average, **patients save 31.5 percent**<sup>1</sup> on the fee a Delta Dental PPO dentist would typically submit for a claim. In fact, our PPO dentists' rates are often even less than what Delta Dental Premier<sup>®</sup> network dentists have agreed to charge – providing lower out-of-pocket expenses and the best value. Delta Dental PPO network dentists have also agreed **not to balance-bill patients**. That means they can't bill you for the difference between what they usually charge and the amount they've agreed to charge patients with Delta Dental.

Example Savings for a Common Procedure							
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	Estimated Charge	Maximum Allowed Fees	Percentage Paid by Delta Dental	Amount Delta Dental Pays	Amount Dentist can Balance-Bill	Total Amount You Pay	Your Total Cost Savings
PPO Network	\$1,200	<sup>\$</sup> 850	50%	<sup>\$</sup> 425	\$ <b>O</b>	<sup>\$</sup> 425	\$350
Premier Network	\$1,200	<sup>\$</sup> 975	50%	\$487.50	\$ <b>O</b>	<sup>\$</sup> 487.50	<sup>\$</sup> 225
Out-of- Network	\$1,200	\$1,100*	50%	<sup>\$</sup> 550	\$100	<sup>\$</sup> 650**	\$O

Delta Dental PPO network Delta Dental Premier<sup>®</sup> network Out-of-network Delta Dental PPO network **dentists** Delta Dental Premier network dentists Out-of-network dentists have not have agreed to charge \$850 for the have agreed to charge \$975 - a agreed to charge a lower fee and can bill the full \$1,200. Delta Dental has \$1,200 service, a savings of \$350. Your savings of \$225 compared to the Delta Dental plan covers 50 percent fee the dentist charges non-network set a limit on the accepted amount at of the cost. Assuming you've already patients. Assuming you've met your \$1,100,\* which means Delta Dental's met your deductible for the year, deductible, Delta Dental will cover share of the tab is \$550. The dentist Delta Dental will pay \$425 and you'll 50 percent of that \$975, paying can bill you the difference between \$487.50. You'll also pay \$487.50. pay \$425. the maximum allowed fee and what they charge.\*\* This leaves you with a That's an extra **\$62.50 tacked on to** your share of the bill when compared bill of \$650, which includes the \$100 the out-of-network dentist can to what you would have paid with a PPO dentist. balance-bill.

As you can see, it pays to use Delta Dental network dentists – especially those in our PPO network. Visit deltadentalco.com today to find participating dentists in your area. You can also download our free Delta Dental mobile app, available for Apple and Android devices, to find dentists and gauge the cost of common dental treatments using the Dental Care Cost Estimator tool.

Note: Delta Dental PPO savings apply to members covered by a PPO plan. Check your benefits booklet or talk with your benefits administrator to see if your plan is part of the Delta Dental PPO network.

<sup>1</sup>2014 Ruark Dental PPO Study

